

REORGANIZATION MARKS YEAR IN COMMERCE BODY

Review of Activities of Past 12 Months Shows New Plan of Operation as Most Important Phase.

Activity in the Chamber of Commerce during the past year was marked by the reorganization and rejuvenation in November. Up until that time it was freely admitted on all sides that something was radically wrong with the inner workings and a reorganization was necessary. Accordingly two men, experts in their line, the upbuilding of municipal commercial organizations, Lucius E. Wilson and H. A. Braddock of the American City Bureau were brought to South Bend to take up the work of putting the Chamber of Commerce on a new footing.

These men spent two weeks in advance preparing the ground and then opened a seven-day campaign for members. First, let it be said, the entire board of directors and all officials resigned and the organization practically begun anew. Teams were organized which scoured the city in automobiles and foot and vied with one another in turning in the largest list of new members. Each day of the campaign a luncheon was held at the Oliver hotel where results were announced, collected by an address reading men of the city and Mr. Wilson, general-in-chief. At the end of the campaign 807 members were reported affiliated with the organization. This included approximately 200 young men who had earlier in the season effected an auxiliary organization. Shortly after election of officers was held with the result that Harry A. Engman, Jr., was elected president. H. G. Spaulding was retained as secretary.

Star on New Basis.

The chamber started now on a new basis and adopted a motto in which the dominant note was that creed or politics would not enter into any of the activities. The work of organization is not yet complete. Various committees are yet to be named each to have a certain part of the chamber's work to undertake. This will almost every activity in which a commercial organization can enter. One of the most important innovations that is expected to form a stronger bond between the members will be the weekly noon luncheons. These will be held every Tuesday. A speaker will be obtained for each meeting in addition to the entertainment. It is freely predicted that the coming year will see much done toward the progress of the city by the chamber.

Of the work done in the past year, some since the reorganization and some before, cannot be overlooked. Doubtless the most important move which was instituted and born at the chamber was the Federation for Social Service. This was the amalgamation of all charity organizations in the city. A campaign was started during Thanksgiving week which at its close recently netted approximately \$25,000. Before the reorganization the Disease Prevention day was backed by the chamber and was held to be easily equal to any other similar ones held throughout the state. A parade of over a mile in length was the feature of the day followed by prizes to the best floats.

Then came the good roads day at Logansport. Through the efforts of the chamber a score of automobiles were filled with good road enthusiasts of the city and sent to Logansport to meet a similar delegation from points south of Logansport.

Magazine inaugurated.

Early in the fall Sec'y Spaulding inaugurated a new idea, that of a Chamber of Commerce magazine. It grew rapidly in favor and today it boasts of a circulation near 1,500. It is called "South Bend Today." It contains each month a comprehensive review of the business activity of the city. Praise-worthy comment has been received from many sources.

Early in November a foreign trade meeting was arranged and W. S. Kies of New York was obtained as speaker. The meeting drew a throng of interested business men.

A department of much value to merchants is the credit rating and information bureau. This bureau which is steadily growing, avails the merchant of the rating of nearly every citizen of South Bend. It is especially of value to the retailer.

An organization now in the making and one expected to be a big advertising asset to the city is the Glee club. It is now being organized under the direction of Russell Giesy who has had considerable work in this line.

In conclusion the new quarters must not be overlooked. A spacious home has been leased at Lafayette and Jefferson streets, and has been ready for occupancy. It is expected that at all times of the day. Later a dining room for business men is expected to be opened.

Born to Mr. and Mrs. Fred S. Smith, 715 E. LaSalle av., a daughter, Dec. 29.

Stewart MacKibbin has moved his law offices to rooms 443-445 Jefferson bldg.

The Elks will give a party New Year's eve for members and their families only. New Year's afternoon they will give a dance for children. In the evening there will be a dance for Elks and their friends.

MARRIAGE LICENSES.

Jerome A. Webster, 56, farmer, Warren township, Carrie E. Webster, 55, Postage township.

Home B. Hook, 25, engineer, Stockport, O.; Faith May Whitout, 18, clerk.

THE AMERICAN TRUST COMPANY'S CHRISTMAS MONEY CLUB.

Is now forming. Call at the Trust Company and get started for the New Year. There is a membership card here ready for you. No expense. No dues. No fines. Come in and join now.

NOTICE OF ADMINISTRATION.

Notice is hereby given that the undersigned has been appointed by the court of the County of St. Joseph, Mo., administrator of the estate of George A. Baer, late of St. Joseph County, deceased.

Said estate is supposed to be solvent.

EDEN S. ROMIG, Adm.

Dec. 29, 1914.

EDEN S. ROMIG, Atty. of Estate.

DEATHS.

HECTOR ALLEN PARE.

Hector Allen Pare, eight months old, son of Mr. and Mrs. Floyd Pare, 1111 W. Colfax av., died early Monday morning. Funeral services will be held at 10 o'clock Wednesday morning at the residence. Burial will be in the Crumstown cemetery.

MRS. MARIA WILLETT.

Mrs. Maria Willett, mother of John T. Willett, chief inspector of weights and measures of Indiana, died Tuesday morning at the advanced age of 81 years, at her residence, 708 N. St. Joseph st. Death was attributed to old age. Besides her son, John, Mrs. Willett is survived by a brother, Thomas Taylor, of South Milford, Ind. She was born in Berne, England, Dec. 11, 1833. At the age of 16 she came to America. The greater part of her life was lived in Kendallville, Ind. During the past four years she has resided in South Bend.

Funeral services will be held at Kendallville, her old home, Thursday afternoon.

FUNERALS.

MRS. ESTHER BURRUS.

Private funeral services for Mrs. Esther Campbell Burrus who died Sunday morning, will be held at the residence, 731 Blaine av., at 2 o'clock Wednesday afternoon, Rev. H. B. Hostetter officiating. The body may be viewed from 10 o'clock Wednesday morning until the time of the funeral. Burial will be in Riverview cemetery.

EXHIBITS ARE PLACED FOR SALESMEN'S DINNER

Many South Bend Firms Have Display at Oliver Hotel—Dinner Tonight.

South Bend traveling salesmen will rule supreme tonight at the Oliver hotel. The second annual banquet given under the auspices of the manufacturers' and jobbers' bureau of the Chamber of Commerce is expected to assemble over 400 "knights of the grip" in the main dining room of the hotel. All has been arranged for the affair, which is expected to far surpass that of last year. Those out on the road began arriving home early and were hobnobbing with the lucky ones enjoying a Christmas vacation at home.

Clarence S. Funk, general manager of the timely company and formerly vice president of the International Harvester Co., will be the principal speaker. James S. Fish, president of the Studebaker corporation, will sit in the toastmaster's chair. Rev. C. A. Lippincott will follow Mr. Funk. Short speeches will also be made by manufacturers and jobbing men of the city. The strains of the Olson orchestra at 2 o'clock this afternoon announced the opening of the exhibits on the second floor. The red room and private dining room have been turned over to the exhibitors for their displays. Forty-four establishments are represented. Work on arranging the displays of South Bend made goods began early this morning and was finished on schedule time.

THE COMPANIES EXHIBITING ARE AS FOLLOWS:

Model Calendar Co., H. A. Pershing, Milmore corporation, South Bend Machine Tool Co., Myers Bros. Shirt Co., E. J. Varnish, United Commercial Travelers, L. P. Hardy, South Bend Welding Co., Hoosier Oil Co., Shidler Bros., Knoblock Heideman Mfg. Co., South Bend Supply Co., Baker Miller Co., Essential Products Co., Soderberg Snuff Co., Sparta Mfg. Co., South Bend Toy Mfg. Co., Loomis & Stevens, Acme Mfg. Co., H. P. Bowsher Co., Standard Oil Co., Sun Mfg. Co., Davis Shirt Co., McHenry Millhouse, Travelers Protective Association, W. D. Staples, Catalogue Service Co., Wilson Bros. Shirt Co., Indiana Engraving Co., National Time Switch Co., Jacobson Peterson Co., South Bend Bait Co., Oliver Chilled Plow Co., Engman Matthews Co., South Bend Motor Truck Co., Herr and Herr, Slick Card Co., Smith Bros. Co., Campbell Paper Box Co., C. W. Specialty Co., L. C. Gross, Ridenour Garment Co., and Oppenheimer Cigar Co.

COLD WAVE IS COMING ON HEELS OF RAIN AND SNOW THROUGH WEST

CHICAGO, Dec. 29.—Another cold wave is coming. The government forecast was for a drop of more than 30 degrees in the upper Mississippi valley today, with a temperature near zero tonight. The wind will shift to the northwest and come a gale.

The day dawned for nearly all the middle west and great lakes region with rain and sleet and snow and a temperature above freezing. The rain gradually gave place to sleet and then to snow. Cities suffered delay in street car traffic, and there was considerable damage to telegraph and telephone service.

The storm is predicted to move swiftly and tomorrow will be cold and fair.

PHILADELPHIA PROPRIETOR TO GIVE DINNER FOR NEEDY FAMILIES FRIDAY

Needy families in South Bend have another holiday treat in store for them on Friday, New Year's day. Eustace Poleider, proprietor of the Philadelphia, has arranged to serve a dinner to 150 members of poor families at noon on that day. The tickets will be distributed through the Associated Charities and will be placed in the hands of those most in need, especially those who did not share in the Christmas giving. If any such there be, Mr. Poleider will suspend his regular business of serving lunch to the general public at noon in his establishment and the entire room will be given over to the charity dinner. A special menu will be prepared in which chicken is likely to be the principal feature.

THE CHRISTMAS MONEY CLUB

Is now open, and you can start an account with 1c, 2c or 5c. Join this popular club now. American Trust Co. Adv.

\$300,000,000 In European Business For United States Says Schwab



Charles M. Schwab, head of the Bethlehem Steel Co., photographed on his recent arrival from England on board the S. S. Lusitania. "I know for a certainty," said Mr. Schwab, "that Europe has placed orders with American manufacturers for \$300,000,000 worth of goods for delivery within a year. The great era of prosperity which I predicted five weeks ago is as sure to arrive as summer." Mr. Schwab has crossed the Atlantic 52 times in the last 32 years and he says he longs to remain on shore for a year.

THE MARKETS SOUTH BEND MARKETS

PITTSBURGH LIVE STOCK.

PITTSBURGH, Dec. 29.—CATTLE.—Supply light; market steady. Choice, \$9.15; prime, \$8.75; good, \$8.25; \$8.75; city butchers, \$7.50; common, \$6.00; \$6.50; common to good fat, \$5.50; \$5.75; common to good fat, \$5.00; \$5.25; heavy, \$4.00; \$4.25; heavy and thin calves, \$3.00; \$3.25.

SHEEP AND LAMBS.—Supply light; market steady. Prime, \$5.50; \$5.75; good mixed, \$5.00; \$5.25; fair mixed, \$4.50; \$4.75; common, \$4.00; \$4.25.

CHICAGO LIVE STOCK.

CHICAGO, Dec. 29.—CATTLE.—Receipts, 22,000; market steady. Choice, \$9.15; prime, \$8.75; good, \$8.25; city butchers, \$7.50; common, \$6.00; \$6.50; common to good fat, \$5.50; \$5.75; common to good fat, \$5.00; \$5.25; heavy, \$4.00; \$4.25; heavy and thin calves, \$3.00; \$3.25.

EAST BUFFALO LIVE STOCK.

EAST BUFFALO, Dec. 29.—CATTLE.—Receipts, 100 head; market fair and active. Choice, \$9.15; prime, \$8.75; good, \$8.25; city butchers, \$7.50; common, \$6.00; \$6.50; common to good fat, \$5.50; \$5.75; common to good fat, \$5.00; \$5.25; heavy, \$4.00; \$4.25; heavy and thin calves, \$3.00; \$3.25.

CHICAGO GRAIN.

CHICAGO, Dec. 29.—WHEAT.—Dec. 29, 1914, \$1.28; May, 1915, \$1.28; July, 1915, \$1.28; Sept., 1915, \$1.28; Nov., 1915, \$1.28; Dec., 1915, \$1.28; Jan., 1916, \$1.28; Feb., 1916, \$1.28; Mar., 1916, \$1.28; Apr., 1916, \$1.28; May, 1916, \$1.28; Jun., 1916, \$1.28; Jul., 1916, \$1.28; Aug., 1916, \$1.28; Sep., 1916, \$1.28; Oct., 1916, \$1.28; Nov., 1916, \$1.28; Dec., 1916, \$1.28; Jan., 1917, \$1.28; Feb., 1917, \$1.28; Mar., 1917, \$1.28; Apr., 1917, \$1.28; May, 1917, \$1.28; Jun., 1917, \$1.28; Jul., 1917, \$1.28; Aug., 1917, \$1.28; Sep., 1917, \$1.28; Oct., 1917, \$1.28; Nov., 1917, \$1.28; Dec., 1917, \$1.28; Jan., 1918, \$1.28; Feb., 1918, \$1.28; Mar., 1918, \$1.28; Apr., 1918, \$1.28; May, 1918, \$1.28; Jun., 1918, \$1.28; Jul., 1918, \$1.28; Aug., 1918, \$1.28; Sep., 1918, \$1.28; Oct., 1918, \$1.28; Nov., 1918, \$1.28; Dec., 1918, \$1.28; Jan., 1919, \$1.28; Feb., 1919, \$1.28; Mar., 1919, \$1.28; Apr., 1919, \$1.28; May, 1919, \$1.28; Jun., 1919, \$1.28; Jul., 1919, \$1.28; 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